



The  
**Blake**  
GROUP  
Founded 1927

**CORPORATE  
CAPABILITIES**

[www.BlakeEquip.com](http://www.BlakeEquip.com)

**OUR MISSION:** We supply peak performance water and thermal energy solutions, equipment, supplies and services to industry and trade as a specialty distributor and manufacturers' representative.

## APPLICATIONS

### WATER



Groundwater  
Surface Water



Municipal  
Water/Wastewater



Excavation



Storm Water



Water Treatment



Domestic Water  
Boosting



On-site Wastewater  
Treatment



Wastewater

### THERMAL ENERGY



Steam



Boiler Specialties



Hydronics



Domestic Hot Water



On-Site Power



Renewable Thermal  
Energy



Heat Recovery



Heat Exchange

# BLAKE ONE

## CUSTOMERS

### TRADES/CONTRACTORS

Mechanical Contractors  
Design/Build Contractors  
Well Drillers  
Energy Service Companies  
Boiler Service and Repair  
Plumbing and Heating  
Septic Contractors  
Excavation Contractors  
Water Treatment Dealers

### INDUSTRY

Facilities Planning  
Maintenance Departments  
Plant Management  
Procurement/Purchasing Departments  
Property Managers

### ENGINEERS

Mechanical Engineers  
Plumbing Engineers  
Civil Engineers  
Power Engineers

The Blake Group sells exclusively to licensed contractors and industry. Blake provides factory authorized specialty field and shop services supporting our exclusively represented lines in accordance with our manufacturers' requirements through our team of factory trained technicians.

## MARKETS



Institutions



Industrial



Municipal and Industrial  
Water/Wastewater



Power/District Energy



Commercial



Residential  
Light Commercial

**OUR PASSION:** Where there's a need to heat, treat, move, control water and conserve resources - Blake solves it through Teamwork, Integrity, Innovation and Excellence.

## SPECIALTY DISTRIBUTOR AND MANUFACTURERS' REPRESENTATIVE WATER AND THERMAL ENERGY

Specialty Water and Thermal Energy equipment, parts and services from **ONE** source.

### Sales

- ◆ Dedicated, Knowledgeable Sales Teams
- ◆ Specialized Sales Teams
- ◆ Vendor Events
- ◆ Road Shows
- ◆ Trade Shows
- ◆ Customer Incentive Programs and Trips

### Information

- ◆ Drawings(CAD, BIM; Print and Digital)
- ◆ Equipment Parts Lists/Cross References
- ◆ Case Studies, White Papers
- ◆ Industry, Market, Product News & Intelligence
- ◆ Product Information
- ◆ Training- Technology, Product, Service and Sales
- ◆ Parts Specialist/Locator

### Inventory

- ◆ Stock on Hand
- ◆ Broad Product Selection
- ◆ Industry Leading Brands
- ◆ Vendor Managed Inventory(VMI)

### Ordering

- ◆ E-Business Solutions
- ◆ Easy ordering - Phone, fax, online, in person
- ◆ Catalogs and Price Books
- ◆ Ease of Payment

### Soft Services

- ◆ Advocacy - We're on Your Side
- ◆ Highly Trained Technical Staff
- ◆ Solution Based Approach

### Shop Services - Pumps, Boiler, Valves, Water Treatment

- ◆ Plug and Play Custom Fabrication
- ◆ Turbine Pump Build Center
- ◆ Pump, Boiler, Valve Repair and Rebuild
- ◆ Non-Destructive Testing
- ◆ Sewage Pump Test Pit
- ◆ Submersible Pump Test Well
- ◆ Pick up and Delivery
- ◆ Quick Turn-Around Time

### Specialty Services

- ◆ Factory Authorized Field Service (24/7/365)
  - Start-Up/ Warranty Service
  - Emergency Services
  - Preventative Maintenance Programs
- ◆ Equipment/Control Upgrades
- ◆ Energy/Emissions Projects
- ◆ Rental Boilers
- ◆ Water Treatment Services
- ◆ Confined Space Certified

Our customers deserve prompt, reliable field service for the products we provide. Blake Equipment stands behind our customers and the equipment they buy from us. Most distributors and equipment sales companies in the Northeast do not provide all the services Blake Equipment offers. Specifying engineers and installing contractors have also come to rely on Blake Equipment to quickly and professionally resolve equipment and systems issues after initial equipment operation.

# BLAKE ONE

**PEOPLE DO BUSINESS WITH PEOPLE  
THEY KNOW, LIKE AND TRUST.**



**Streamline your Supply Chain.  
Strengthen your Buying Power.**

Select The Blake Group as your single source solution provider for your specialty water and thermal energy products and services.

**FEWER, STRONGER  
VENDORS CAN CUT YOUR  
OPERATING COSTS**

The Blake Group is a leading Specialty Distributor and Manufacturers' Representative of Water and Thermal Energy Solutions.










Each opportunity to satisfy our customers matters to us. From a small replacement part to a complex engineered project, customers can count on superior service from knowledgeable employees each and every time.

The Blake Group's Regional Network of Sales Engineers, Factory Authorized Service Teams, Full Service Branches, Central Distribution Center and Online Catalog means the expertise, support and products you need are always close by.

**OUR VISION:** To be the leading “single source” supplier in our markets providing innovative and “Green” thermal energy and water solutions through our distribution channels...for a better world.

**OUR CORE VALUES:** Teamwork, Integrity, Innovation, Excellence.

## HISTORY OF THE BLAKE GROUP

								
<b>1927</b>	<b>1945</b>	<b>1967</b>	<b>1992</b>	<b>2002</b>	<b>2004</b>	<b>2006</b>	<b>2015</b>	<b>2017</b>
Wilson C Blake, a newly married, 26 year old engineer, begins selling commercial hot water and steam generators out of his home in Hartford, CT.	Blake Equipment becomes a Cleaver-Brooks Distributor. 	Dick Cuda purchases Blake Equipment from Wilson Blake and expands into the pump business.	Blake Equipment expands its pump business throughout the Northeast with the acquisition of Aetna Pump.	Fred Cuda becomes CEO of Blake Equipment.	Blake acquires Cleaver-Brooks distributors in ME, NH and NY expanding the company's thermal energy footprint across the Northeast.	Purchase of Tenergy Water gives Blake Equipment primary production capabilities of water treatment equipment under the BWS trade name.	Buys Allagash International, manufacturer of valves Launch E-commerce Starts building new branch, repair and fabrication facility in East Windsor, CT	90 years of service and growth supplying water and thermal energy solutions.
								

# Letter From The President



**Fred Cuda - President**

On behalf of all of us at the Blake Group, I thank our customers for your continued business and trust.

The success of our company is due to our excellent and dedicated employees and the strong history and relationships we share with our customers and business partners.

Today, we operate a Central Distribution Center, Manufacturing Facility for water softening and filtration equipment, a Pump, Boiler and Valve Repair Shop, Custom Fabrication Center, Valve Manufacturing Plant and 12 Blake Equipment branches throughout New York and New England.

The Blake Group is committed to providing Green solutions and we walk our talk! As we build new facilities and update existing ones, we include green solutions, the same brands we sell. Our newest facility in East Windsor, CT is a Net Zero facility, meaning the total amount of energy used on an annual basis to operate the building is equal to or less than the amount of renewable energy created on the site. This building is a showcase for leading edge geothermal, pump, hydronic HVAC and solar voltaic power systems.

We are committed to leveraging technology. Customers can locate products, place orders and access their accounts at anytime, anywhere from their computer, phone or tablets through The Blake Group's Online E-Commerce Portal.

Our focus is on the customer. We are guided by our core values of Teamwork, Integrity, Innovation and Excellence. We have passion for what we do. We are accountable to you.

It has been a successful model for 90 years. It's one of those things that never goes out of fashion.





The Blake Group is a growing family of companies dedicated to providing our valued customers with superior products and technologies in commercial, industrial, and residential markets, compliant with industry standards and meeting all facets of our customers' expectations.

**CONNECTICUT**

**THE BLAKE GROUP**

**Headquarters**

4 New Park Road  
East Windsor, CT 06088  
Phone: (800) 353-1100

**BLAKE EQUIPMENT**

**EAST WINDSOR**

6 New Park Road  
East Windsor, CT 06088  
Phone: (800) 539-7867

**BLAKE EQUIPMENT**

**DANBURY**

34 Executive Drive  
Danbury, CT 06810  
Phone: (800) 791-7867

**MAINE**

**BLAKE EQUIPMENT**

**HERMON**

1194 Odlin Road  
Hermon, ME 04401  
Phone: (800) 450-6822

**BLAKE EQUIPMENT**

**PORTLAND**

70 Ingersoll Drive Unit #1  
Portland, ME 04103  
Phone: (800) 308-2213

**MASSACHUSETTS**

**BLAKE EQUIPMENT**

**GREENFIELD**

28 Butternut Street  
Greenfield, MA 01301  
Phone: (800) 628-1998

**NEW YORK**

**BLAKE EQUIPMENT**

**ALBANY**

13 Thatcher Street  
Albany, NY 12207  
Phone: (518) 465-0713

**BLAKE EQUIPMENT**

**EAST SYRACUSE**

6059 Corporate Drive  
East Syracuse, NY 13057  
Phone: (800) 792-2346

**BLAKE EQUIPMENT**

**ONEONTA**

Route 23 Southside  
Oneonta, NY 13820  
Phone: (800) 336-6611

**BLAKE EQUIPMENT**

**PINE ISLAND**

76 Skinner Lane  
Pine Island, NY 10969  
Phone: (800) 914-0099

**NEW HAMPSHIRE**

**BLAKE EQUIPMENT**

**CONCORD**

34 Locke Road #5  
Concord, NH 03301  
Phone: (800) 552-0389

**RHODE ISLAND**

**BLAKE EQUIPMENT**

**PASCOAG**

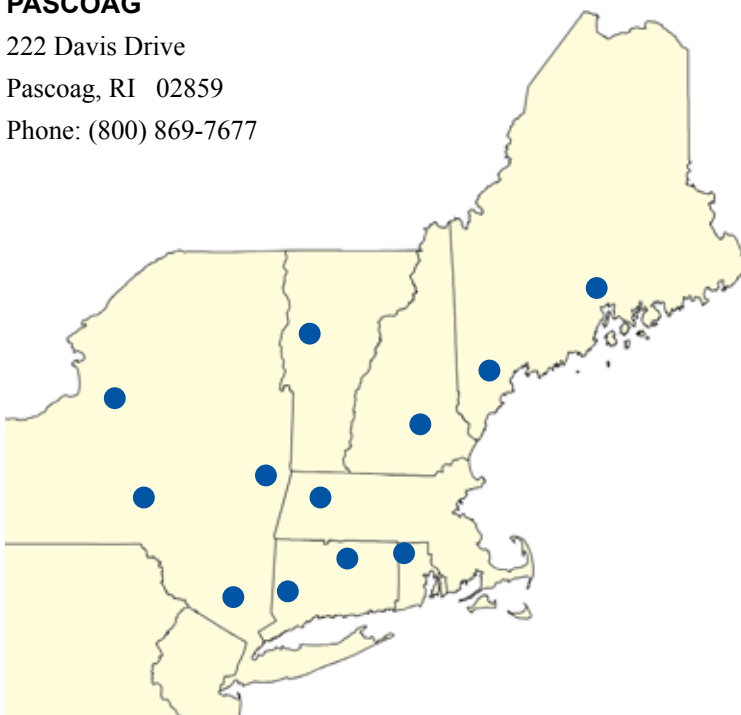
222 Davis Drive  
Pascoag, RI 02859  
Phone: (800) 869-7677

**VERMONT**

**BLAKE EQUIPMENT**

**RUTLAND**

280 Quality Lane  
Rutland, VT 05701  
Phone: (800) 643-7100



*Serving New England, New York, Long Island,  
Northern New Jersey and Northeastern Pennsylvania*

OUR MISSION is to supply peak performance water and thermal energy solutions, equipment, products and services to industry and the trades through our channels as a specialty distributor and manufacturers' representative.

OUR VISION is to be the leading "single source" supplier in our markets providing innovative and "Green" thermal energy and water solutions through our distribution channels...for a better world.

OUR PASSION: Where there's a need to heat, treat, move, control water and conserve resources - Blake solves it through Teamwork, Integrity, Innovation, Excellence and Commitment.

OUR CORE VALUES: Teamwork, Integrity, Innovation, Excellence

